

INCREASE YOUR INCOME

A Charitable Gift Annuity with the New Mexico Conference Methodist Foundation may help you increase your annual spendable cash, cut your current income taxes, and make a significant gift to your favorite United Methodist institution and/or congregation. The annuity rate is determined by your age at the time you create your gift annuity.

Here is a sampling of current rates and benefits for a single life gift annuity created with \$10,000 cash:

Age	Payout Rate	Annual Income	Tax-free Portion	Charitable Deduction	Effective Return Rate *
60	5.0%	\$ 500	\$300	\$2,609	6.7%
65	5.3%	\$ 530	\$335	\$3,190	7.3%
70	5.7%	\$ 570	\$382	\$3,841	8.1%
75	6.3%	\$ 630	\$442	\$4,416	9.2%
80	7.1%	\$ 710	\$520	\$5,023	10.6%
85	8.1%	\$ 810	\$627	\$5,647	12.5%
90	9.5%	\$ 950	\$758	\$6,194	15.1%

* This rate represents an equivalent, fully taxable yield in the 28% bracket calculated with the Applicable Federal Rate for November 2009. Actual numbers may be slightly different, depending on federal discount rates at the time of the annuity's creation.

Note: These rates are recommended by the American Council on Gift Annuities. Rates for a two-life gift annuity are lower and are available upon request.



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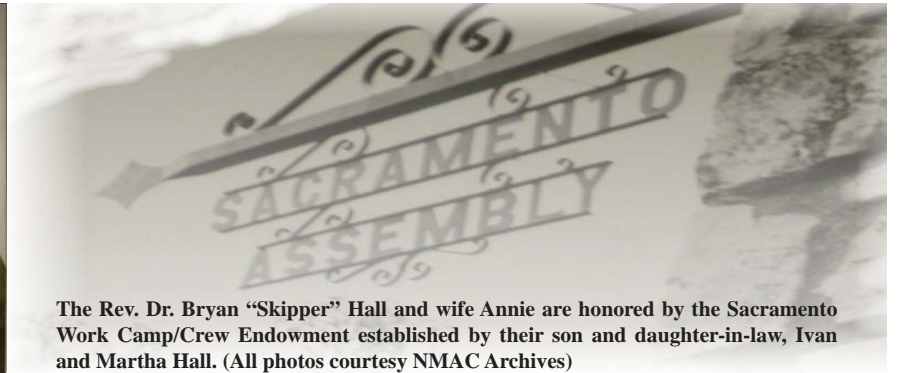


The CORNERSTONE

...helping United Methodists build for the future

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The Rev. Dr. Bryan "Skipper" Hall and wife Annie are honored by the Sacramento Work Camp/Crew Endowment established by their son and daughter-in-law, Ivan and Martha Hall. (All photos courtesy NMAC Archives)

Endowments as Legacy

When Bryan "Skipper" Hall passed away, an editor of the New Mexico edition of The Methodist Reporter wrote that Skipper was probably best known for his 57-year association with the Sacramento Assembly. Skipper was the Rev. Dr. Bryan E. "Skipper" Hall, a man who left his mark upon the history of United Methodists. Skipper was a beloved minister who served seven appointments and who served as executive secretary for the Conference Board of Christian Education. Even after he retired from pastoral service, he continued giving through many years of service to Sacramento Assembly.

Skipper died at 92 years of age, but his love of Sacramento Assembly continues to live today through an endowment established to honor his memory by Ivan and Martha Hall in 2008. The Sacramento Work Camp/Crew Endowment honors Ivan's father's dream for the facility to "provide special opportunities for personal and spiritual growth" and for his "generosity of time, energy, and spirit to create and maintain Sacramento for those purposes." The endowment additionally honors former work camp/crew members Jack Hall, the Rev. W.C. Strickland and Clifford Hall.

"What he did was to really focus on youth," Ivan said. "In those days, youth groups were strong. He took kids from all over the Conference, some preachers' kids, some who needed a job."

Skipper's son noted that many of the youth on his

father's crews later attended McMurry University. One young crew member, Ivan noted, was "very intelligent but on the verge of being a hoodlum." But this young man attended McMurry, earned a degree in physics and became a professor. That man "has a great appreciation for Sacramento for turning his life in a productive channel."

Endowments like the Halls' provide permanent or long-term financial resources that churches or institutions can use to produce income in perpetuity while not disturbing the fund's original asset value. These funds offer regular distributions and growth in value while they continually honor the giver's desires. Only the absence of creative visioning and planning by the leadership of a church or institution can limit ways to enhance and support ministry through endowments.

Some endowments, like the work camp/crew fund, allow the original donor or others to make additional contributions to the fund. That growth, along with growth through the investment of the assets, produces more substantial distributions over time.

Congregations and individuals establish endowments for a variety of reasons, including honoring someone like Skipper and the work crew members. But the intents of endowments are as varied as the diversity of ways

Endowments continued inside

The Rev. Layloni Drake joined the board of directors for the Foundation this past summer, attending her first meeting in August.



Layloni serves as the senior pastor at Asbury United Methodist Church in Albuquerque since her appointment there following the June Annual Conference.

An Air Force "brat" from birth who lived at Patrick AFB until she was seven years old, Layloni later served the military as a chaplain.

Layloni graduated from Coronado High School after her parents settled in El Paso in 1963. She continued her education at McMurry University in Abilene, Texas, graduating in 1978.

By 1980, Layloni was ordained Deacon and in 1981 she graduated from

Asbury Theological Seminary in Kentucky. She received her first pastoral assignment to a two-point charge of Wesley United Methodist Church in Alamogordo, N.M., and Cloudcroft United Methodist Church in Cloudcroft, N.M. Following two years of pastoring, she was ordained Elder.

Layloni's next life challenge and adventure was to enter the Air Force as a military chaplain. She was assigned to Peterson and Lowry air force bases and Osan Air Base. During her time serving as a chaplain, she met Raymond Craig whom she married in 1986. Layloni discontinued her service as a military chaplain to begin her full-time service in "the ministry of motherhood" to her two sons born in 1988 and daughter born in 1991.

To the blessing of the United Methodist

church and Foundation, Layloni resumed her pastoral ministry once her family obligation was no longer an issue. Her assignments since returning to service are associate pastor for two years at St. Mark's in El Paso, senior pastor at St. Luke in El Paso and First United Methodist Church in Gallup for seven years.

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**Notes from the Executive Director
Rev. Sanford Coon**

The Vision and Power of Endowments

No one can see the students who come from homes and churches in our New Mexico Conference who are receiving financial aid this year through an endowed scholarship in their church or through the Conference. Few see the faces of children participating in ministries funded by endowments, and few hear the grateful voices of our elders who depend partially on endowments for their care. It is happening, though. Individuals, families, churches and institutions have set the priority of building endowments for diverse ministries.

You've probably heard the word "endowment" before, but do you recognize the power that an endowment holds? The Foundation manages about 300 separate endowment funds for our local churches, institutions, and Conference. Investment management of an endowment is unlike a savings account or a retirement fund, because those can be expended in full for designated purposes.

An endowment, on the other hand, is a long term or permanent asset which is invested for security and growth and from which distributions can be taken without damaging the value of the fund over a period of years. When you look at the adjacent bar graph, you'll see just how financially valuable endowments can be. That chart, though, is just a symbol of the financial components of endowments.

What you can't see in that bar graph is the facilities being maintained, the budgets being subsidized, the ministries being supported, and the lives being changed through those dollars. With effective management, income will be available for many years.

Many of these endowments have been established by individuals who believe in the perpetuation of ministry beyond their lifetimes. Whether it is a gift of thousands or millions of dollars, the Foundation provides the opportunity for visions to be fulfilled and lives to be changed by the experience of God's love. It's the way vision and generosity are transformed from dollars into hope.

In troubled economic times, the dependability of an endowment can make a tremendous difference for the continuation of ministry in the Name of Jesus Christ. I invite you prayerfully to consider how God may be guiding you toward the provision of financial resource for all that God calls you and your church or institution to do. An endowment may well be the most valuable handling of a portion of your estate!



The late Rev. Dr. Bryan "Skipper" Hall works with a group to form footings for the building of Angie Smith Chapel at Sacramento. Hall is often remembered for his devotion to the Sacramento Methodist Assembly and its work camps for young people.

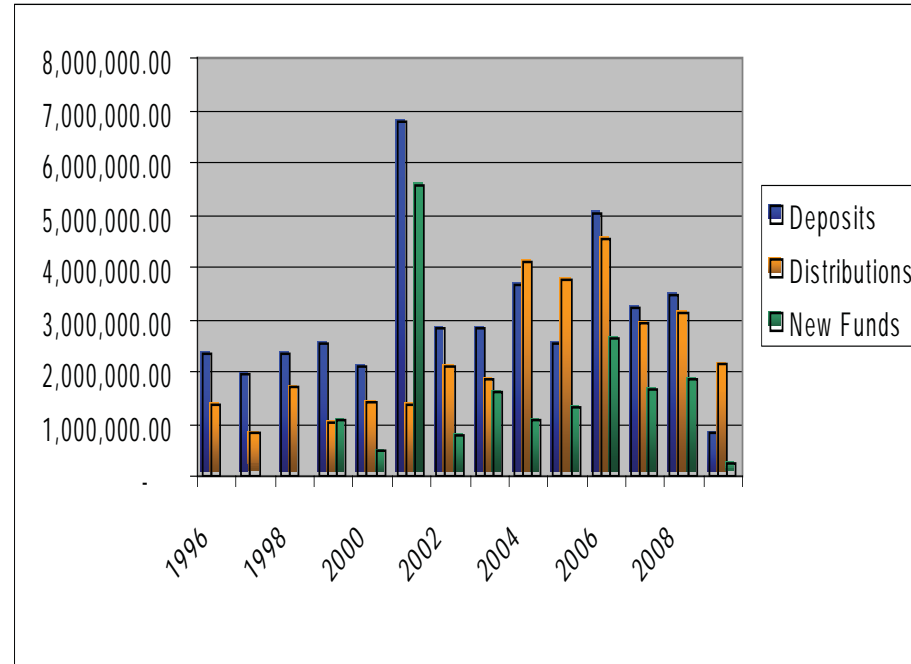
Endowments continued:

ministry can happen. Churches often have endowments for maintenance of its properties, support of its missions, and undesignated funds for general purposes. There are also endowments for special purposes such as scholarships, music,

and children's and youth ministries as well as reserve funds for emergency assistance to help church families.

Skipper's 36 years of service to the New Mexico Conference and years as superintendent at the Sacramento Methodist Assembly may never be forgotten as his dream for the Assembly

is constantly renewed through the endowment provided by his family. Contact the Foundation for more information about endowments, for assistance in enlarging an existing endowment fund or to establish a new one, or to contribute to The Sacramento Work Camp/Crew Endowment.



DEPOSITS AND DISTRIBUTIONS

Year	Deposits	Distributions	New Funds
1996	2,336,979.04	1,388,320.69	
1997	1,962,006.05	837,074.05	
1998	2,351,222.18	1,701,536.04	
1999	2,534,844.47	1,004,535.23	1,081,156.20
2000	2,073,640.61	1,392,602.81	482,338.02
2001	6,761,855.31	1,342,047.47	5,544,036.14
2002	2,808,181.28	2,089,765.04	793,460.93
2003	2,807,799.15	1,843,077.83	1,587,148.58
2004	3,677,786.93	4,073,244.90	1,086,800.74
2005	2,558,369.14	3,775,262.83	1,305,881.49
2006	5,005,758.74	4,512,339.55	2,614,333.48
2007	3,210,808.89	2,920,364.75	1,664,924.36
2008	3,454,317.45	3,115,974.84	1,868,717.13
9/30/09	852,087.58	2,166,873.66	235,868.95
TOTAL	42,395,656.82	32,163,019.69	18,264,666.02



I am interested in receiving further information about:

- Gift Annuities
- Making a Will
- Estate Planning
- Trusts
- Donating Life Insurance
- Donor Advised Funds
- Establishing an Endowment for:
 - My Church
 - A Specific Ministry

Advantage of Giving Appreciated Stock (Securities) and Property

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